

Presentation: *Introduction Worksheet*

Action Step Assignment



Presenting a fun, engaging Introduction at your party allows others to feel more connected with you, creating interest in what you have to offer as well as putting everyone at ease. Now's the time to get yours put together!

What was your first experience with Arbonne like? Was it a party? Who was the host? What did it feel like? What did you like about it?

Why did you become a consultant for Arbonne? What did you see/hear that caught your attention?

What has your business provided/or created for you and your family?

Thoughts to consider as you design your Introduction:

- Focus on booking seeds
- Focus on recruiting seeds
- Relate your personal positive experience in your business thus far in story form.

Presentation: *Opportunity Commercial Worksheet*

Action Step Assignment



Sharing a specific commercial about Arbonne's opportunity will let others know that you are serious about what you do, that this is an opportunity open to anyone, and how it could benefit **them!**

Tips

- Make your Opportunity Commercial **visual**. Whether you use a bag, a purse, or a scrapbook, making your commercial both auditory and visual will mean more to others. They will want to see what is coming next. This will automatically spark interest in what you have to say
- Make your Opportunity Commercial **entertaining**. More fun means more interest, which will lead to more sponsoring leads for you.

What do you enjoy the most about Arbonne? What are your reasons?

What items can you use visually to show these reasons?

How will you present these items and reasons to the guests? What exactly will you say?